



Marcus & Millichap

TUVIA GROUP
LOS ANGELES MULTIFAMILY

CLOSING CASE STUDY

Kian Maronde Closes 4-Unit East LA Value-Add in 5th Deal with Repeat Buyer

Kian Maronde is proud to announce the sale of a four (4) unit multifamily property at 1201 Hanover Avenue in East Los Angeles. Representing the Buyer, this transaction marked Kian's fifth deal with the same repeat client, continuing a strong track record of identifying strategic value-add opportunities.

Kian sourced the property based on its proximity to the Buyer's office and its highly desirable ADU potential, with existing garages offering a clear path to additional units and increased income.

Through targeted negotiation, Kian secured the property for \$1,065,000 — a \$134,000 discount from the original list price. The Buyer plans to execute a value-add strategy, maximizing the property's development potential and improving overall cash flow.

TRANSACTION HIGHLIGHTS:

Sale Price	\$1,065,000
Below List	-\$134,000
Units	4
Submarket	East Los Angeles
Upside	Value-Add / ADU

ADDRESS:

1201 Hanover Ave
Los Angeles, CA 90022

BUYER PROFILE:

Repeat Value-Add Investor · 5th Deal



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