

CLOSING CASE STUDY

The Tuvia Group Closes on a 5-Unit Apartment Building in West Hollywood Despite Proximity to WeHo Elementary School

Jason Tuvia and Nick Mejerski just closed on a five (5) unit apartment building in the Norma Triangle pocket of West Hollywood for \$1.75 million and over \$450 per square foot. There were two vacancies at the time of the sale, and one of those was an ADU that the Seller had just recently added to the property. The property was located at the end of a cul-de-sac, directly adjacent to the WeHo Elementary School. This was our biggest obstacle to overcome when marketing to buyers. Our proactive marketing strategy helped generate significant interest, resulting in 12 tours of the property with prospective buyers. Hilldale was eventually awarded to the buyer who stood out in recognizing it's value.

"Greetings,

I highly recommend Nick Mejerski and Jason Tuvia of the Tuvia Group at Marcus & Millichap. Over the past two years, they expertly represented me in the sale of my five-unit property at 945 Hilldale Ave in West Hollywood.

Nick's initial cold call and insightful market analysis earned my trust, setting the stage for a successful partnership. Together, they approached the sale with a deep understanding of the local market, offering a solid marketing strategy and competitive pricing based on thorough research. Their effective use of traditional and online platforms, combined with clear communication and a calm, professional approach to handling challenges, made the process smooth and efficient.

I look forward to working with them again in the future."

- Mark Connelly

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BUYER PROFILE:

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